
PROGRAMS & SERVICES



FOR ONTARIO BEEF FARMERS



**Ontario
Cattlemen's
Association**

Committed to Cattlemen

December 2009, Version III

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ANIMAL HEALTH

<p>Bear Damage to Livestock Compensation Program: This program is designed to provide compensation to owners whose livestock or poultry is killed or injured by an attack from a bear. If you lose livestock to bears, immediately contact the local office of the Ontario Ministry of Agriculture, Food and Rural Affairs.</p>	<p>Ontario Ministry of Agriculture, Food and Rural Affairs Farm Finance Division 1 Stone Rd. W. Guelph, ON N1G 4Y2 Phone: 519-826-3508 E-mail: robin.chandra@ontario.ca Web: www.ontario.ca/omafra</p>
<p>Livestock, Poultry and Honey Bee Protection Act: The program provides compensation for verified loss or damage to livestock or poultry that are injured or killed by dogs, wolves or coyotes. Upon discovery of loss or damage to livestock or poultry, the owner must immediately notify the Municipal Clerk who will notify the valuer.</p>	<p>Ontario Ministry of Agriculture, Food and Rural Affairs Farm Finance Division 1 Stone Rd. W. Guelph, ON N1G 4Y2 Phone: 519-826-4047 E-mail: ag.info.omafra@ontario.ca Web: www.ontario.ca/omafra</p>
<p>OCA Vet-on-Call: Ontario beef producers can submit general herd health questions to a veterinarian through the OCA Web site. The questions are reviewed by OCA staff and the veterinarian himself before an answer is sent via OCA, back to the original submitter. If an additional question is to be asked, that will also have to be submitted online. It should be made clear that this service a) does not replace a vet-client-patient relationship, b) does not dispense actual prescriptions or c) promote any brands of pharmaceuticals. All of these stipulations are strictly monitored by the College of Veterinarians of Ontario. All submissions are reviewed for validity before a response is issued. Please expect at least a 2-day wait, depending on Web traffic.</p>	<p>Web: www.cattle.guelph.on.ca/ask-a-vet/vet-form.asp</p>
<p>Rabies Indemnification Program: The goal of the program is to report cases of rabies in livestock. The provincial government makes payments to owners of animals that have died as a result of rabies.</p>	<p>Ontario Ministry of Agriculture, Food and Rural Affairs Farm Finance Division 1 Stone Rd. W. Guelph, ON N1G 4Y2 Phone: 519-826-3508 E-mail: robin.chandra@ontario.ca Web: www.ontario.ca/omafra</p>

BUSINESS

<p>Canada-Ontario Business Call Centre: Provides current information on federal and provincial government business-related programs, services and regulations to the small business community in Ontario. Accessible Monday to Friday, 8:30am - 6:00pm.</p>	<p>Phone: 1-800-567-2345 or (416) 775-3456 Fax: 416-954-8597 E-mail: info@cobs.org Web: www.cbcs.org/onta</p>
<p>Canadian Rural Information Service (CRIS): Provides information relevant to rural Canada. Subject areas include: rural renewal, community development, funding sources and opportunities for rural youth. CRIS serves rural residents, community organizations, rural businesses, rural practitioners, and government and educational institutions.</p>	<p>The Canadian Rural Information Service (CRIS) Tower 1, 6th floor 560 Rochester Street Ottawa, ON K1A 0C5 Toll free: 1-888-757-8725 Fax: 1-800-884-9899 E-mail: cris@agr.gc.ca Web: www.rural.gc.ca/cris</p>

BUSINESS continued

<p>Community Futures Development Corporations Programs: CFDCs administer local investment funds to help finance new or existing small businesses for start-up, expansion or stabilization plans that help maintain or create jobs. Repayable financing of up to \$150,000 on commercial terms through loans, loan guarantees or equity investments is available when financing from other sources is insufficient. The program will also: give business advice, counselling, information and referrals; help with business plans; export support; entrepreneurial training; and information on relevant federal and provincial programs and services.</p>	<p>Ontario Association of Community Futures Development Corporations 300 South Edgeware Rd. St. Thomas, ON N5P 4L1 Phone: 1-866-668-2332 or 519-633-7597 Fax: 519-633-5070 Web: www.oacfdc.com</p>
<p>Farm Business Assessment (FBA): Valued at \$2,500, you are required to pay \$100 for a financial assessment of your farm's past and current financial situation, an action plan to help you meet your business goals, and a follow-up consultation to monitor your progress.</p>	<p>Canadian Agri-Renewal Services 174 Stone Rd. W. Guelph, ON N1G 4T1 Phone: 1-866-452-5558 or 519-763-8135 Fax: 519-836-3213 Northern Ontario Phone: 1-800-461-6132 Web: www.agr.gc.ca/renewal</p>
<p>Growing Your Farm Profits: Growing Your Farm Profits is the place to start planning for your business success. The two-day workshop will give you the tools needed to assess your current farm management practices and understand how proactive planning can influence effective decision making. Workshops are delivered locally through the Ontario Soil and Crop Improvement Association (OSCIA). Please contact them for upcoming dates and locations near you.</p>	<p>1 Stone Road West Guelph ON Canada N1G 4Y2 Phone: 519-826-4214 Toll Free: 1-800-265-9751 Fax: 519-826-4224 Web: www.ontariosoilcrop.org</p>
<p>Planning and Assessment for Value-Added Enterprises (PAVE): This program helps you cover the cost of hiring a business planning professional (consultant) to develop a feasibility assessment and/or business plan related to your value-added business opportunity. If you are eligible for funding, you may receive up to 50 per cent of the consultant's eligible costs for preparing the feasibility assessment and/or business plan. You may be eligible for the following over the life of the program: up to \$10,000 for an individual applicant; up to \$20,000 for two participants; and up to \$25,000 for three or more participants.</p>	<p>Canadian Agri-Renewal Services 174 Stone Rd. W. Guelph, ON N1G 4T1 Phone: 1-866-452-5558 or 519-763-8135 Fax: 519-836-3213 Web: www.agr.gc.ca/renewal</p>
<p>Specialized Business Planning Services (SBPS): SBPS offers financial assistance for the preparation of specialized business plans by a professional consultant, to better prepare you in areas such as: succession planning, expansion, marketing, human resources, risk management, and diversification.</p>	<p>Canadian Agri-Renewal Services 174 Stone Rd. W. Guelph, ON N1G 4T1 Phone: 1-866-452-5558 or 519-763-8135 Fax: 519-836-3213 Web: www.agr.gc.ca/renewal</p>

ENVIRONMENTAL

<p>Conservation Authority Funding Programs: Many, but not all, Conservation Authorities offer funding to farmers for adoption of best management practices related to water quality, nutrient management, and fish and wildlife habitat. Each program differs. Check with your local conservation authority about eligibility and what is funded. This funding can sometimes be added to the federal EFP funding.</p>	<p>Conservation Ontario Box 11, 120 Bayview Parkway Newmarket, ON L3Y 4W3 Phone: 905-895-0716 Fax: 905-895-0751 E-mail: info@conservation-ontario.on.ca Web: conservation-ontario.on.ca</p>
<p>Conservation Land Tax Incentive Program (CLTIP): The CLTIP is designed to recognize, encourage and support long-term private stewardship of Ontario's provincially-significant conservation lands by providing property tax relief to landowners who agree to protect the natural heritage values of their property. If you own land identified by the Ministry of Natural Resources as eligible for the Conservation Land Tax Incentive Program, an application will be mailed during the summer prior to each new tax year. If you wish to participate, complete and return it to the address indicated on the application.</p>	<p>Ontario Ministry of Natural Resources Phone: 1-800-268-8959 Web: www.mnr.gov.on.ca/en/business/CLTIP/index.html</p> <p>* Local MNR offices are listed in the blue pages of the telephone directory</p>
<p>Environmental Farm Plan and Associated Cost Share Programs: After April 1, 2009, the former Environmental Farm Plan (EFP), Canada-Ontario Farm Stewardship Program (COFSP), Canada-Ontario Water Supply Expansion Program (COWSEP), and Greencover Canada (GC) are united into a single program. As the program will be under development throughout 2009, check with the Ontario Soil and Crop Improvement Association for updates.</p>	<p>Ontario Soil and Crop Improvement Association 1 Stone Rd. W. Guelph, ON N1G 4Y2 Phone: 1-800-265-9751 or 519-826-4214 Fax: 519-826-4224 E-mail: oscia@ontariosoilcrop.org Web: www.ontariosoilcrop.org</p>
<p>Managed Forest Tax Incentive Program (MFTIP): MFTIP is a voluntary program that provides lower property taxes to participating landowners that agree to conserve and actively manage their forests. Under the MFTIP, participating landowners have their property reassessed and classified as Managed Forest and taxed at 25% of the municipal tax rate set for residential properties.</p>	<p>Ontario Ministry of Natural Resources English: 1-800-667-1940 French: 1-800-667-1840 Web: www.mnr.gov.on.ca/MNR_E000245.pdf</p>
<p>Ontario Pesticide Education Program: This program is aimed at improving care and handling of pesticides used in agricultural production. It is designed to give a general overview of safe pesticide use and handling, incorporating all commodity areas.</p>	<p>Ontario Pesticide Education Program University of Guelph Ridgetown Campus Ridgetown, ON N0P 2C0 Farmers and vendors call: 1-800-652-8573 Fax: 519-674-1589 E-mail: opep@ridgetownc.uoguelph.ca Web: www.ontariopesticide.com</p>

ENVIRONMENTAL continued

Pest Diagnostic Clinic: The clinic is a service offered by the Laboratory Services Division of the University of Guelph. Any individual or group is eligible. Diagnosis and identification are provided for: plant diseases and disorders; nematode and verticillium counts; insects; and weeds and other plants.

Pest Diagnostic Clinic
Laboratory Services Division
University of Guelph
95 Stone Rd. W.
Guelph, ON N1H 8J7
Phone: 519-767-6299
Fax: 519-767-6240
E-mail: info@lsd.uoguelph.ca
Web: www.labservices.uoguelph.ca/units/pdc/

Tile Loan Program: This program, authorized by the Tile Drainage Act, provides loans to agricultural property owners to assist them in financing these tile drainage projects. The Tile Loan Program is a partnership between municipalities and the province.

Application forms are available from your local municipality. For additional details, contact the Ontario Ministry of Agriculture, Food and Rural Affairs:
Phone: 1-888-466-2372 Ext. 6-3552 or 519-826-3552

MARKET DEVELOPMENT

Beef Improvement Opportunities: BIO is your one-contact for meeting industry standards, including CCIA tags, age verification, genetic evaluations and tracking herd management. BIO's products and services are dynamic, customer-focused and have the common goal of helping beef producers find an edge. Value in the beef industry begins with genetics, is affected by management but is determined in the cooler. BIO strives to connect all meaningful information on animals to help beef producers make the best possible management decisions.

Beef Improvement Opportunities (BIO)
660 Speedvale Avenue West
Suite #205
Guelph, ON N1K 1E5
Phone: 519-767-2665
E-mail: info@biobeef.com
Web: www.biobeef.com

Co-operative Development Initiative (CDI): The CDI program helps people develop co-ops, and to research and test innovative ways of using the co-operative model. CDI will make the co-op option more readily available to Canadians, to respond to their present-day challenges. Eligible projects include: adding value to agriculture; access to health care and home care; economic development in rural, remote or Northern communities; and community solutions to environmental challenges.

Alain Roy
Co-operatives Secretariat
Phone: 1-888-781-2222
E-mail: royalai@agr.gc.ca

Farm Improvement and Marketing Cooperatives Loans Act Program: The FIMCLA is a loan guarantee program designed to increase the availability of loans for improvement and development of farms and the processing, distribution or marketing of farm products by co-operative associations.

Phone: 1-888-346-2511
E-mail: fgp-pgf@agr.gc.ca
Web: www.agr.ca/misb/nmp/fimcla

MARKET DEVELOPMENT continued

<p>Innovation Demonstration Fund: The 4-year \$24-million Innovation Demonstration Fund (IDF) supports innovative companies at the pilot or demonstration stage. The objective of the IDF is to help companies in their efforts to commercialize innovative technologies in Ontario. IDF will consider support to proponents developing and commercializing innovative new and emerging technologies that are shown to be among the most competitive and advanced in North America. Preference will be given to bio-based, environmental and alternative energy technologies.</p>	<p>Ontario Ministry of Research and Innovation Innovation Demonstration Fund Commercialization Branch 56 Wellesley St. W., 11th floor Toronto, ON M7A 2E7 Phone: 416-326-9658 E-mail: idf@ontario.ca Web: www.ontario.ca/mri</p>
<p>Market Development Partnership Program: The OCA Market Development Partnership Program is phase two of the Regional Marketing Initiative to support Ontario beef producers and processors with a regional/local marketing process that will assist them in developing their gate to plate, value chain strategy, and provide them with options in the marketing of their products. This program runs only in those years where the OCA budget allows. Please call the OCA office for more information.</p>	<p>Ontario Cattlemen's Association Jen Snively, Policy Advisor Phone: 519-824-0334 or 1-866-370-2333 E-mail: jennifer@cattle.guelph.on.ca Web: www.cattle.guelph.on.ca/market-development</p>
<p>Northern Ontario Heritage Fund Programs (NOHFC): The NOHFC provides funding to projects initiated by private and public sector organizations that support job creation and the strengthening of communities in Northern Ontario. Applicants for projects must be located in Northern Ontario and must make a cash contribution to the project. In general, the NOHFC's funding level does not exceed 50% of the eligible project costs. Repayable loans are the preferred source of funding.</p>	<p>Northern Ontario Heritage Fund Corporation 70 Foster Dr., Ste 200 Sault Ste. Marie, ON P6A 6V8 Phone: 1-800-461-8329 or 705-945-6700 Fax: 705-945-6701 E-mail: nohfc.ndm@ontario.ca Web: www.nohfc.com</p>

RECOGNITION

<p>Friend of OFAC Award: The Ontario Farm Animal Council annually recognizes its “Friends” who work to get positive messages out about animal agriculture. The Friend of OFAC Award is presented to individuals, organizations or businesses who have helped to inform the public or the agri-food industry about issues in animal agriculture. Award winners are honoured at the annual meeting of the Ontario Farm Animal Council.</p>	<p>Ontario Farm Animal Council Kelly Daynard, Program Manager Phone: 519-837-1326 Web: www.ofac.org</p>
<p>Premier’s Award for Agri-Food Innovation Excellence: The 2006 Ontario Budget announced the creation of the Premier’s Award for Agri-Food Innovation Excellence. Over the next 5 years, \$2.5 million will be awarded to outstanding farm innovators. Types of innovation include: improved farm practices; responding to consumer demands; environmental stewardship; health and safety on the farm; energy innovations; and education and marketing of agriculture to society.</p>	<p>Ontario Ministry of Agriculture, Food and Rural Affairs Agriculture Information Contact Centre Phone: 1-877-424-1300 E-mail: premiersagrifoodinnovationaward@ontario.ca Web: www.ontario.ca/omafra</p>
<p>The Environmental Stewardship Award: OCA, in cooperation with the RBC Royal Bank, sponsors The Environmental Stewardship Award (TESA) each year. It was first awarded in 1995 and recognizes the outstanding environmental stewardship of an Ontario Cattleman. Special consideration is given to nominees who have taken innovative approaches to environmentally sustainable cattle production. The winner of the award goes on to compete, annually, at the national level against TESA winners from other provinces. Application/nomination forms are due in November of each year with the award being presented at OCA’s annual meeting the following February.</p>	<p>Ontario Cattlemen’s Association Lianne Appleby, Communications Manager Phone: 1-866-370-2333 E-mail: lianne@cattle.guelph.on.ca Web: www.cattle.guelph.on.ca/programs/TESA_application.asp</p>
<p>The (Ontario) Mapleseed Pasture Award: The Ontario Cattlemen’s Association is pleased to partner with Mapleseed and the Ontario Forage Council in sponsoring the “Mapleseed Pasture Award.” This is an excellent opportunity to recognize individual producers who are doing an outstanding job of pasture management. It is also a way of providing some motivation at a time when the beef industry is in need of a little encouragement. It is presented, each year, to producers who have been recognized as making good use of resources through selection and management of pastures.</p>	<p>The Ontario Forage Council Ray Robertson Phone: 1-877-892-8663 Fax: 519-986-2643 E-mail: ray@ontarioforagecouncil.com Web: www.ontarioforagecouncil.com</p>

RISK MANAGEMENT

<p>Advance Payments Program (APP): APP provides cash advances up to \$400,000 with an interest-free feature on the first \$100,000 to eligible producers. This program is available to beef producers through ACC Farmers Financial. Participation in AgriInvest/AgriStability is mandatory. Emergency Advances are also available under this program from ACC Farmers Financial, but funding allocation is within the Advance Payment Program and not in addition to it. The Feeder Cattle Co-ops offer the \$100,000 interest free provision under the Advance Payment Program on Feeder Loans. Participants are not required to belong to CAIS in order to qualify under the Feeder Finance Co-ops.</p>	<p>ACC Farmers Financial 100 Stone Rd. W., Ste 101 Guelph, ON N1G 5L3 Phone: 1-888-278-8807 or 519-766-0397 Fax: 519-766-9775 E-mail: agcorp@accfinancial.ca Web: www.accfarmersfinancial.ca</p> <p>OR</p> <p>Cheryl Russwurm, Program Supervisor Phone: 519-367-5590 E-mail: crfeederfin@wightman.ca</p>
<p>AgriInvest: AgriInvest is a savings account for producers, supported by governments, which provides coverage for small income declines and allows for investments that help mitigate risks or improve market income. AgriInvest replaces the coverage for margin declines of less than 15%, previously covered by the Canadian Agricultural Income Stabilization (CAIS) program. For those who need to apply, forms are available on the program website or by calling 1-866-367-8506.</p>	<p>AgriInvest Administration P.O. Box 3200 Station Main Winnipeg, MB R3C 5R7 Phone: 1-866-367-8506 Web: www.agr.gc.ca/agriinvest</p>
<p>AgriStability: AgriStability provides support when a producer experiences larger farm income losses. AgriStability, together with AgriInvest, replaces the coverage previously provided under the Canadian Agricultural Income Stabilization (CAIS) program. You receive an AgriStability payment when your current year program margin falls below 85% of your reference margin.</p>	<p>Agricorp 1 Stone Rd. W., 4th floor Guelph, ON N1G 4Y2 Phone: 1-877-838-5144 Fax: 519-826-4334 E-mail: contact@agricorp.com Web: www.agricorp.com</p>
<p>Beef Cattle Financial Protection Program: This program provides for financial protection to the seller, i.e.) producers, sales barn operators and county dealers, on the sale of cattle. This program can compensate Ontario beef producers at 90% of their losses when a licensed dealer has defaulted on a payment. To be sure a dealer is licensed, ask to see a licence or phone OMAFRA.</p>	<p>Jim Wideman Ontario Ministry of Agriculture, Food and Rural Affairs 1 Stone Rd. W. Guelph, ON N1G 4Y2 Phone: 1-888-466-2372 Ext 6-3886 or 519-826-3886 Fax: 519-826-4333 or 4375 Web: www.ontario.ca/omafra</p>

RISK MANAGEMENT continued

<p>Commodity Loan Program: Provides operating funds for crop inputs up to \$750,000. The loan is available at different times throughout the year depending on the crops included in the loan. It is repaid through crop sales. Crops must be insured by Production Insurance.</p>	<p>ACC Farmers Financial 100 Stone Rd. W., Ste 101 Guelph, ON N1G 5L3 Phone: 1-888-278-8807 or 519-766-0397 Fax: 519-766-9775 E-mail: agcorp@accfinancial.ca Web: www.accfarmersfinancial.ca</p>
<p>Drought Induced Livestock Sales Tax Deferral Plan: Under this program, owners of breeding livestock in designated areas who are forced to sell all or part of their breeding herd due to drought conditions, are eligible for a one-year tax deferral on income from those sales. The deferral allows eligible farmers to defer income tax on the sale of breeding livestock for one year to replenish breeding stock in the following year. In the case of consecutive years of drought designation, producers may defer sales income to the first year in which the area is no longer designated. Eligible farmers will be able to request this deferral when filing their income tax returns.</p>	<p>Contact your local Canada Revenue Agency (CRA) office. National CRA Information Line: 1-800-959-5525</p>
<p>Ontario Beef Breeder Loan Program: An agreement with Farm Credit Canada (FCC) allows Ontario cow/calf producers to expand their beef herds through a Breeder Loan program. The Beef Breeder Cattle Loan program applies to breeding females of commercial breeding value intended for beef production.</p>	<p>Cheryl Russwurm, Program Supervisor Phone: 519-367-5590 E-mail: crfeederfin@wightman.ca</p>
<p>Ontario Feeder Cattle Loan Guarantee Program: A provincial government loan guarantee allows feeder cattle cooperatives to offer attractive financing to members for the purchase of cattle for feeding, as well as on home grown calves retained for feeding</p>	<p>Cheryl Russwurm, Program Supervisor Phone: 519-367-5590 E-mail: crfeederfin@wightman.ca</p>
<p>Production Insurance: Production insurance provides production risk protection to producers by minimizing the economic effects of crop losses caused by natural hazards. This cost-shared program stabilizes a farmer's income by minimizing the economic effects of crop losses caused by natural hazards such as drought, flood, hail, frost, excessive moisture and insects.</p>	<p>Agricorp Call Centre P.O. Box 3660 Station Central Guelph, ON N1H 8M4 Phone: 1-888-247-4999 Fax: 519-826-4118 E-mail: cac@agricorp.com Web: www.agricorp.com</p>

SUPPORT

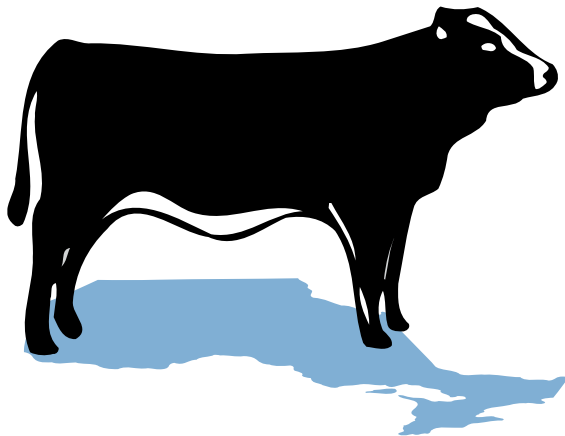
<p>Farm Debt Mediation Service (FDMS): The Farm Debt Mediation Service offers financial counselling and mediation services to farmers who may be having trouble repaying their debts. This free service helps bring producers and their creditor(s) together with a mediator in a neutral forum to reach a mutually-acceptable repayment agreement.</p>	<p>Agriculture and Agri-food Canada Phone: 1-866-452-5556 Fax: 519-836-3213 Web: www.agr.gc.ca/fdms</p>
<p>OCA Sharecost Program: County Associations are eligible to receive up to 80% of the cost of producer education and consumer education activities up to a maximum of \$5,000 (\$2,500 maximum for each category). The Sharecost Program was established to facilitate county activities with respect to promotion of beef and education of producers. The level of funding is reviewed annually and is subject to change.</p>	<p>Ontario Cattlemen's Association Lianne Appleby, Communications Manager Phone: 1-866-370-2333 E-mail: lianne@cattle.guelph.on.ca Web: www.cattle.guelph.on.ca/programs/sharecost.asp</p>
<p>Rural Summer Jobs Service for Employers: The program provides \$2.00/hr wage subsidies for rural and agri-food businesses who employ students, ages 15–24, for the summer.</p>	<p>Ontario Ministry of Agriculture, Food and Rural Affairs Phone: 1-866-306-7827 E-mail: rsks.ontario@ontario.ca Web: www.ontario.ca/omafra</p>
<p>The Farm Line: The Farm Line is a confidential telephone emotional support and referral service provided to farm families in the province of Ontario. Accessible Monday to Friday 8:30am - 8:00pm.</p>	<p>Phone: 1-888-451-2903 E-mail: farmlin@thefarmline.ca Web: www.thefarmline.ca</p>

TRAINING & TOOLS

<p>AAFC's Benchmarking for Success Tool: AAFC has developed a free, easy-to-use financial tool called "Benchmarking for Success." Benchmarking assesses your farm operation and determines its strengths, weaknesses and areas where improvement is possible. Producers input basic financial information on their farming operation, and the program generates a report that compares their financial performance with their peers and competitors. The financial information is not collected by AAFC. It is intended for your use only, and is completely confidential.</p>	<p>Web: www.agr.gc.ca/compare and click on "Benchmarking for Success" (Note: half way down the page) E-mail: compare@agr.gc.ca</p>
<p>Advanced Agriculture Leadership Program (AALP): Established in 1984, AALP is an executive development program for those who want to broaden their horizons and expand their networks to help shape the future of the agriculture and food sectors in Ontario. The program is for those actively involved in Ontario's agriculture and food industry who have demonstrated leadership qualities, an interest in community activities and leadership potential. Participants may be farmers, employees of agriculturally-related businesses, food retailers and processors committed to Ontario's agriculture and food industry.</p>	<p>Advanced Agricultural Leadership Program 100 Stone Rd. W., Ste 105 Guelph, ON N1G 5L3 Phone: 519-826-4204 Fax: 519-826-4208 E-mail: info@ruralleadership.ca Web: www.aalp.on.ca</p>

TRAINING & TOOLS continued

<p>Canadian Agricultural Skills Service (CASS): The CASS program provides farmers and their spouses with opportunities to access skills assessment and training with the goal of improving their farm profitability and net family income. Learning plans can be directed towards individual goals such as: improving farm production and management practices; building new agricultural enterprises; creating new business ventures; and job training.</p>	<p>CON*NECT CASS Centre 210 Adelaide Street West Toronto, ON M5H 1W7 Phone: 1-877-830-0200 Local: 416-340-0200 Fax: 416-340-0300 E-mail: casscentre@collegeconnect.on.ca Web: www.ontario.ca/cass OR Darlene Harrietha CASS Program Coordinator Phone: 519-826-3220 E-mail: darlene.harrietha@ontario.ca</p>
<p>New Exporters to Border States: The New Exporters to Border States (NEBS) is a 2-day program offered on site at a U.S. border point to introduce companies to the fundamentals of exporting. Participants learn about export pricing, customs procedures, selecting agents and distributors, warehousing and distribution, banking and legal issues, export financing and insurance, immigration issues and identifying new market opportunities.</p>	<p>Ontario Ministry of Economic Development and Trade 900 Bay St. 6th Floor, Hearst Block Toronto, ON M7A 2E1 Coordinator: Barbara St. Bernard Phone: 416-325-6665 Fax: 416-325-6509 E-mail: elaine.marks@ontario.ca Web: www.ontarioexportsinc.com</p>
<p>Quality Starts Here - Verified Beef Production Program: This national, voluntary program is HACCP-based and recognized by the CFIA. Producers are encouraged to establish good production practices including, but not limited to: maintaining on-farm records of proper medication and pesticide use, properly storing feed and supplies, and implementing basic biosecurity protocols. The workshop is approximately 2 hours and costs \$50. Full audits are available for producers who want to ensure they meet program standards.</p>	<p>Dan Ferguson, QSH-VBP Coordinator Phone: 905-375-8551 E-mail: dan@qualitystartshere.on.ca OR Ron Wooddisse, QSH-VBP Coordinator Phone: 519-831-9429 E-mail: ron@cattle.guelph.on.ca Web: www.qualitystartshere.on.ca</p>



Ontario Cattlemen's Association

Committed to Cattlemen

For more information on government programs and services,
contact the Provincial Agricultural Information Call Centre at 1-877-424-1300
or the Federal Call Centre at 1-800-O-CANADA

Ontario Cattlemen's Association
130 Malcolm Road
Guelph, ON N1K 1B1
www.cattle.guelph.on.ca
Phone: 1-866-370-2333
Fax: 519-824-9101



* Please Note: This listing of programs and services for Ontario beef farmers is not exhaustive.
